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But excellence in project delivery comes when professional project managers use these tools and techniques with skill. They must take into account context, they must understand the strategy - not just as words on a page but deeply engage with the outcomes the sponsor is trying to achieve - and they must bring to bear the full potential of their influencing skills.

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A must-have resource for anyone involved in project management, Delivering Project Excellence with the Statement of Work explains how to increase the profitability of your projects and improve client satisfaction through the development and application of a Statement of Work (SOW).

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portfolio, program, and project management as well as enterprise risk management. He is the author of Federal Statements of Work: A Practical Guide and Delivering Project Excellence with the Statement of Work, second edition. He is the past President and Chair of the Atlanta PMIÂ® Chapter, former member of

## **How to Write a Statement of Work - Firebase**

Our delivery excellence behaviours are embedded into our ways of working. Our teams are committed to building every workplace with the client experience at the front of our minds, creating positive relationships and building trust throughout a project lifecycle. This guarantees consistency for our clients across every project globally.

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